

Patrick Boze, MBA CARC 2716 Barton Creek Boulevard, #2112, Austin, TX 78735

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7'0" RESULTS-ORIENTED, RESOURCEFUL, BILINGUAL & INSPIRING BUSINESS LEADER, COACH & AUTHOR

EDUCATIONAL EXPERIENCE:

Graduate Coaching Certificate FIELDING GRADUATE UNIVERSITY, SANTA BARBARA, CA	Evidence Based Coaching (2023)
Mentor Coaching LASER COACHING MASTERY, MARION FRANKLIN, MCC BCC	73 Hours of Coaching Mentorship (2022)
Recovery & Mental Health Coaching RECOVERY COACH ACADEMY, NEW YORK, NY	Behavioral and Substance Addiction (2018)
Coach Training BEYOND NOW, SAN JUAN, PR	Transformational Coaching (2011)
Facilitator Training CASITA AZUL, SAN JUAN, PR	Psychedelic Therapy (2011)
Masters of Business Administration STRAYER UNIVERSITY, CHARLOTTE, NC	Project Management (2010)
Bachelor of Arts <i>Magna Cum Laude</i> ARKANSAS TECH UNIVERSITY, RUSSELLVILLE, AR <i>Teacher's Assistant for School of Business and the School of Foreign Language Education School of Education.</i>	French & Spanish (2002)

WORK EXPERIENCE:

patrickboze.com / Business & Life Coach **11/2018 – present** REMOTE

State-Board Licensed Coach to support, educate and motivate individuals and teams

Coaching	◆ Determine personal and professional obstacles while providing motivation to implement and prioritize strategies to help growth
Mentoring	◆ Provide recommendations for vision, growth, and goals
Teaching	◆ Facilitate clients' learning about themselves and their limiting behaviors

Parklane Dental / Acting General Manager **5/2021 – 12/2023** FORT SMITH, AR

Cross-functional consultant for busy dental practice with four clinics

Management	◆ Oversee operations, processes, and hiring for offices
Lead Generation	◆ Increase new patient leads by 90% with new digital marketing initiatives (new website, Google Ads, SEO, YouTube, Facebook, Instagram, directories)
Development	◆ Coordinate opening fourth clinic

Jessi's House, Inc. / Co-Founder & Board Director **11/2021 – 5/2023** FORT SMITH, AR

Created and established organization to provide shelter and direction for homeless LGBTQIA+ young adults

Leadership	◆ Hired and managed team of 4 and worked in a cross-functional role to shelter
Program Development	◆ Rolled out processes and procedures to establish the program
Coaching	◆ Evaluate thinking to overcome trauma-rooted obstacles and establish goals
Fundraising	◆ Raised over \$130,000 in capital donations and \$30,000 in-kind donations

Sweet House / Founder & Executive Director**8/2021 – 6/2022****FORT SMITH, AR***Created and established suicide prevention programs and Safe Space for LGBTQIA+ youth*

- Leadership** ♦ Organized 800 volunteer hours to complete renovations to open facility in two months
- Program Development** ♦ Provided socialization between youth and staff attracting 150 youth
- Coaching** ♦ Address clients in crisis and at risk of suicide
- Fundraising** ♦ Raised over \$70,000 in capital donations and \$40,000 in-kind donations
- Community Outreach** ♦ Developed a safe, loving community for the city's most at risk youth

Future School / Co-Founder & Development Director**8/2016 – 11/2018****FORT SMITH, AR***Engage students with real world learning opportunities in project-based curriculum in a new public charter high school*

- Fundraising** ♦ Stewarded \$2.1M in corporate, private, personal & foundation donations
- Enrollment** ♦ Managed all aspects of enrollment campaigns which increased enrollment from 55 to 225 students - a 309% increase in two years
- Operations** ♦ Supervised renovations of historic buildings to meet school strategic growth plan
- Talent Development** ♦ Launched business incubator lab consisting of 10 teen startups with popup stores

yellowpages.com / Sales Account Manager**3/2016 – 4/2018****FORT SMITH, AR***B2B Sales Representative for Digital and Print Advertising*

- Customer Management** ♦ Acted as key point of contact for all client communications and oversaw timely fulfillment for over 250 campaigns per year
- Sales** ♦ Developed sales strategies and collateral for client sales presentations, Increasing billings 117% YOY to be #1 salesman in the state and #7 in the region in new revenue

vidbid.com / Co-Founder, Development**12/2012 – 3/2016****NEW YORK, NY***Conceptualized, patented, raised capital & built the first live video shopping platform*

- Project Management** ♦ Hired and managed cross-functional team of 10 employees
- Product Management** ♦ Responsible for all aspects of product development from concept to launch
- Development** ♦ Closed seed capital round of \$200,000 and partnered with 30 businesses
- Financial Management** ♦ Managed all budgeting / forecasting / P&L / routine bookkeeping

BlueCrisp Digital / Co-Founder & CFO**5/2011 – 12/2012****LOS ANGELES, CA***Consulted, strategized & planned groundbreaking social media for multiple feature films (Client: MGM Studios)*

- Sales** ♦ Consulting C-Level executives on content and marketing strategy
- Team Leadership** ♦ Oversaw & collaborated strategy & creative sessions between LA and NYC offices
- Process Development** ♦ Created all internal & external best practices, automated workflow systems and procedures which drove significant productivity efficiencies

BeyondNow / Co-Founder, COO & Coach**1/2009 – 2/2011****SAN JUAN, PR***A life coaching & workshop organization for individuals seeking greater meaning & higher levels of success*

- Program Development** ♦ Developed intensive programs for adults
- Operations** ♦ Oversaw all aspects of weekend workshops & retreats